

My Education,

Who- John Scott, What- Background, Where- Globally, When- Last 68 Years, Why- You Asked, How-

Brat: Grew up as Military Dependent or 'army brat', moving from base to base and place to place, all over the world. Born in NC, and started moving 3 months later. NY, TX, CA, Japan, Germany, France, before I graduated HS and joined the USN (because I didn't want to dig foxholes). Through all those moves I learned to adapt to new circumstances, and to take solutions I had learned that worked in one environment and applied them to problems I encountered in my new environment. I learned a little Spanish, Japanese, German and French along the way.

USN: enlisted boot camp, 'A' school, Jungle Warfare School and NAVCAD Preflight taught me discipline, patience, attention to detail, and gave me a basic understanding and some mastery of a diverse number of skills, including hand to hand combat, marksmanship, escape and evasion, water and jungle survival, basic electronics, radar and weapons guidance systems maintenance, ordinance, airframes, aerodynamics, pneumatics, fluid dynamics, hydraulic systems, analog and digital computers, meteorology, celestial land and water navigation, flying and communications.

Athletics and odd jobs: including – gofer, paperboy, shoeshine, yard maintenance, window washer, caddy, projectionist and movie house maintenance, explosive ordinance truck driver, construction sight clean up, construction worker, carpenter, electrician, electronics tech., roofer, oilfield roustabout, roughneck and derrick hand, research assistant, quality control, product development, business development, sales and marketing, Teacher and Coach, and others as well as competitive sports including 10 years of football HS, mil./semi pro and major college (2 national champs), swimming, golf, tennis, surfing, soccer, racquet ball, judo, kendo, aikido, boxing, billiards and ping pong.... All taught me the value of preparation, the virtue of hard work, the dedication it takes to succeed and advance. Mostly, I learned that persistence pays.

University of Texas: Undergraduate work taught me more about myself, my goals and ambitions, allowed me to explore athletic options, teaching, coaching, engineering, radio, TV and film, research, development, political science, debate, languages, and learning the art and science of learning.

Thunderbird: Graduate School taught me time management, focus, International Business and Finance, Financial Accounting, International Tax Law, Cross Cultural Communications, comparative religions, Spanish, marketing, macro-economics, monetary analysis, foreign currency translation, purchasing power parity, computer programming and analysis. I have written a Master's Thesis on using macroeconomic and monetary information to ID risk and time the debt markets.

Civic and Professional: Lions, Rotary and Gideon's taught me about the virtues of saving, the value of giving and the joy of giving back and paying it forward. As a professional in Financial Services, I have learned to be an Analyst, an Investment Broker, a Bond Underwriter, an ERISA Consultant, a Tactical Asset Allocator, a FINOP, a General Principal, an Investment Advisor, an ERISA Plan Sponsor, and a Portfolio Manager. I adapted my Master's Thesis to the equity markets and learned to compete for business with huge opponents like Wells, Mellon Capital, TSA, First Chicago/Brinson, Citi Bank and Boston Co., Landing accounts with AIG Global, Ct. Mutual, CALPERS, GE Investments, The Prudential, Nomura, Mitsubishi B&T and others, taught me that pedigree, education, position and capital were a huge advantage but did not guarantee success. An open mind, critical thinking, the ability to communicate at all levels, plus hard work, persistence and a plan could get you a lot farther in life by providing necessary products and/or services to the investing public.

Now I own an Investment Advisory Company and manage Long/Short, Market-Neutral and Portable-Alpha, portfolios for medium to large sized, tax exempt institutions and or 'very high net worth' individuals. Every day, I learn something new. Every day, I get to meet interesting people. Every day, I get to apply everything I have ever learned and everything I am currently learning to solving new and more interesting problems in our evermore complex financial markets. And every day, I see examples of people having a hard time coping with an ever changing environment. So every day, I continue to learn.

**John W. Scott II, MIM
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